The Canadian Home Renovation Plan will provide you with up to \$40,000.00 to customize this home to your taste!

**31 Woodgrove DR, Toronto** MLS # E2792203 www.31woodgrove.info

SPECIAL

**FEATURE!** 

# Let us arrange to get you the **MONEY** you need to renovate this home and roll it all up into your Mortgage!

Unless you're building a custom home with complete creative control, there's always going to be "something" that could use an update or complete overhaul. It may be a dated bathroom or kitchen, new windows or doors – whatever the renovation, we're betting it'll be on your mind after you take possession, and until the work is completed.

There's always a good intention to save money for that big "to do list" when you move in. However, life gets in the way and sometimes that big "to do list" ends up lost in the shuffle.

The Canadian Home Renovation Plan will allow you to do those renovations before you move in, so you can enjoy your new home and eliminate that "to do list" all together.

# Add up to \$40,000.00 to your mortgage easily and cover the cost of renovations to your new home!

Including your renovations in your mortgage, allows you to finance them at the lowest possible interest rate. Plus, since you will repay your mortgage over 25 years it is also the most affordable monthly payment available in Canada.

### **RENOVATION CREDIT**

\$489,900.00

Purchase Price: \$489,900.00

Renovation Credit: \$40,000.00

Total Mortgage: \$517,248.64 (including CMHC)

Total Mortgage Payment: \$2,607.10\*



#### Catharine Barrow Sales Representative RE/MAX Rouge River Realty Ltd., Brokerage (647) 215-7000 catharinebarrow@gmail.com

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CANADIAN HOME RENOVATION PLAN

# **RENOVATIONS MADE EASY!**

## 1

#### **Get Your Budget Approved**

To get started you need to determine what renovations you would like to complete and how much of the Renovation Credit you would like to use. Even though you have a maximum credit of \$40,000.00 you may decide to only use a small portion of that amount. Once you have calculated the cost of the renos, your approved budget is added to your mortgage.

### **Complete The Renovations**

After your budget is approved by our certified mortgage representative Snezhana Todorova, and you have taken possession of your new home, it's time to get to work and complete the renovations. Our exclusive lenders require all renovations to be complete within 90 days. We recommend trying to get the work done before you even move into the home, it's easier for the contractors and easier for you!

#### **Get Your Money!**

The Home Renovation Credit is paid directly to your contractors once they have completed the work. For smaller projects you may only need to supply receipts showing you have completed the work. For larger projects an inspector may be requested to review the property. However, in either case, once the work is done your lawyer will reimburse your chosen contractors from your renovation budget.

This is a simplified summary of the program, but it really can be this easy to enjoy your new home to its fullest. The reality is, that this may be your only chance to add the renovations to your mortgage.

With the rules CMHC introduced in 2012, renovations are more important because future access to the equity in your home has been limited. CMHC has regulated that upon refinancing (for any reason, including renovations) you can only borrow up to 80% of the value of your home. What does this mean to the average Canadian who purchases a home with a 5% down payment? Well, if you choose not to take advantage of this program when you purchase your new home, any future renovations will have to be financed with your own personal cash or other unsecured debt. Or you will have to wait years until you pay down your mortgage enough and build up the required equity, see the chart below for details.

## RENOVATION CREDIT

# \$40,000.00

#### **Renovation Credit**

This is the total amount of money that has been pre-approved for this home by the Canadian Home Renovation Plan.

#### **Renovation Budget**

Renovation Budget is the total amount of money you choose to spend of the renovation credit. This amount will be seamlessly added to your mortgage. To get your budget approved you simply need to contact: Snezhana Todorova at (647) 893-2535.

#### **Pride of Ownership**

When you update your kitchen, bathroom or home decor you increase your enjoyment and pride that comes with homeownership.

Renovating and creating a comfortable environment for you and your family feels great. Your pride of ownership is enhanced when you invest in you and your home.

# HOW LONG WILL IT TAKE TO RENOVATE, IF I WAIT?

	TODAY	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
VALUE OF HOME	\$489,900.00	\$504,597.00	\$519,734.91	\$535,326.96	\$551,386.77	\$567,928.37
MORTGAGE	\$478,203.64	\$466,124.51	\$453,607.85	\$440,637.81	\$427,197.96	\$413,271.30
EQUITY	2.39%	7.62%	12.72%	17.69%	22.52%	27.23%
AVAILABLE EQUITY	\$0.00	\$0.00	\$0.00	\$0.00	\$1,063.60	\$27,838.12

### Can you wait 5 years, and will \$27,838.12 be enough to complete the renovations you would like to do?



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# SAVING YOU MONEY

# How much money can I save using the Canadian Home Renovation Program?

This program works best for those who don't have extra money saved to renovate their new home, but have a need or desire to complete the renovations shortly after purchase. If you review the cost of using personal lines of credit, credit cards or a loan and compare that to rolling all the costs of the renovation into your mortgage you will see quickly that for most Canadians the real option is to either use the mortgage to pay for the renos, or not do them at all.

# Financing Renovations Using a personal loan, line of credit or credit cards:

Base Mortgage Payment*	\$2,410.30
Loan Payment (5% Interest)	\$792.05
Total Monthly Payments	\$3,202.35
Total Loan Interest (5 Years)	\$7,522.88

# Financing Renovations Using the CANADIAN HOME RENOVATION PLAN:

HRP Mortgage Payment *	\$2,607.10
Additional Loan Payments	\$0.00
Total Monthly Payments	\$2,607.10
Additional Mortgage Interest	\$3,728.41

## TOTAL AVAILABLE SAVING WHEN USING THE CANADIAN HOME RENOVATION PLAN

Reduce your monthly payments by

\$7,142.98

over the first year of your mortgage!

over the first year of your mortgage!

Lower your total

interest costs by

\$758.89

For a Total Savings of

\$7,901.88

in the First Year



## The Right Team is a **MUST!**

Making the Canadian Home Renovation Plan simple is what we do, everyone on our team understands the process to successfully meet all conditions from the bank to complete your project, right from helping you get the quotes, to ensuring the additional financing is approved by the bank.

But beware of imitations, as behind the scenes there are a lot of moving parts and without the skill of a team like ours you could be unhappy with the results, and worse yet, left looking for alternative ways to finance your project.



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# THERE IS MORE TO YOUR MORTGAGE THAN JUST GETTING A GREAT RATE!

We know when it comes to selecting a mortgage, rate is always top of mind however, there is more to your mortgage than just getting the lowest rate. We know rate is important but there are many other features of a mortgage that are sometimes far more important. For instance, there is the value that the Canadian Home Renovation Plan can add to you and your home.

We work with the best lenders to get you a rate you will brag about, but we also work with you to help you pay off your mortgage years faster, and help you select a mortgage that can avoid or minimize nasty fees and penalties.

We believe you need to be very specific on selecting your next mortgage, but most importantly the decision on *WHO* you select to help you manage your mortgage is paramount.

We believe that due to the current turbulence in the world financial markets that its more important than ever to have quality conversations with your Mortgage Agent about the threat of rising rates and the high costs associated with mortgage penalties. Our certified Mortgage Agent Snezhana Todorova is fully aware of these issues and has developed further strategies to protect from these risks.

By talking about these issues now and implementing them, can provide you with the security you need to know you are protected from rising rates, and future Payment Shock.

Call today, Snezhana services have no cost to you, but the advice can save you thousands of dollars!!

## CONTACT ME TODAY TO GET MORE DETAILS:

Snezhana Todorova

(647) 893-2535 snezhana@mortgagecentretoronto.com

TOTAL ESTIMATED SAVINGS

\$44,759

\$26,391

\$15.847

\$2,521

### Additional Savings available when working with Snezhana!

- **INFLATION HEDGE MORTGAGE STRATEGY** Inflation Hedge Mortgage Strategy is a set of ongoing checks and balances that ensures that your mortgage payment keeps pace with rate changes in the market and protects you from "Payment Shock".
- INDUSTRY BEST MORTGAGE TERMS Banks have their own standard mortgage terms, our certified mortgage professionals only present you with options from the Banks with the lowest penalties, best renewal policies, and best customer service!
- THE RIGHT Matching your mortgage term with the right strategy can save you thousands of dollars in interest, together we will determine if a variable or fixed rate is best for you!

Snezhana understands how mortgages work and knows what simple changes to recommend that will save you thousands of dollars in interest and take years off your mortgage amortization! - *Catharine Barrow* 



**AR** 

CANADIAN HOME

Renovation Plan

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# **FREQUENTLY ASKED QUESTIONS**

## Can I use the Canadian Home Renovation Plan to renovate my own home, or does it only work when buying a new home?

The Canadian Home Renovation Plan works just as well with a home you already own, and in some ways even better. If this is something you're considering contact our certified mortgage representative Snezhana Todorova at (647) 893-2535 and we can discuss what option would be best for you!

## Do you have other properties that are pre-qualified for the Canadian Home Renovation Plan?

Yes, call Catharine Barrow at (647) 215-7000 for a list of other properties that we have already pre-qualified, or show us a property you're thinking of buying and we may be able to qualify that property as well!

#### Do I have to pay a higher interest rate to use this program?

No, with this program you will still receive our best interest rate, from our certified mortgage representative Snezhana Todorova at (647) 893-2535.

#### I understand the report, but how did you come up with all the numbers?

Some of the calculations we used to generate the report are long and quite complicated. Here are the default numbers we used for our comparisons. If you want more detail just give Snezhana Todorova a call at (647) 893-2535.

	With CHRP	Without CHRP
Purchase Price	\$489,900.00	\$489,900.00
Renovations	\$40,000.00	\$0.00
Total Requested	\$529,900.00	\$489,900.00
Down Payment	\$26,495.00	\$24,495.00
Default Insurance	\$13,843.64	\$12,798.64
Total Mortgage	\$517,248.64	\$478,203.64
Total Payment	\$2,607.10	\$2,410.30

#### What about the additional savings, how did you calculate those numbers?

The additional savings is a preview of other strategies that Snezhana will implement for you, and are beyond the scope of this report. To get the full details of these please contact Snezhana directly, at (647) 893-2535. These numbers are estimates and we would need full details from you to provide a more accurate estimate of the potential savings you will receive from utilizing our strategies.

## What if my property does not appreciate 3% per year, like I see in the chart at the bottom of page 2 of this report?

If your property doesn't appreciate that much over time than you would have access to less equity (money) to complete your renovation or you may even need to wait longer before you would have enough equity in your home to be even able to consider doing renovations.



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# **Important Notice To Readers**

This educational report has been written to assist you in understanding some of the little known facts about the mortgage industry. Many Canadians are simply not aware of what's really going on with their money, and this Special Report will allow you to better understand how to protect your wealth and financial future.

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\*Rates are subject to change without notice, and are only available to those that meet the requirements associated with the financial institution that is offering the rate. The rate used for calculations of the example in this report is based on a Fixed Rate with a rate of 3.59% for a 5 year term with a 25 year amortization, upon meeting with Snezhana Todorova you may wish to review options for a longer or shorter term, and you may wish to review options for a variable rate.

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